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IMMEDIATE GOALS To accomplish in 1 week, by Friday, September 9, 2016	ACHIEVED?
1. 2. 3.	
<u>SHORT-TERM GOALS</u> To accomplish in 1 month, by Saturday, October 1, 2016	
1. 2. 3. 4. 5. 6. Earnings: \$	
INTERMEDIATE GOALS To accomplish in 3 months, by Friday, December 2, 2016	
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. Earnings: \$	
LONGER-TERM GOALS To accomplish in 6 months, by Friday, March 3, 2017	
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. Earnings: \$	

## EVERY WEEK

Make 15-25+ contacts by mail, phone, in person or email (for example, each and every phone call counts as 1 contact) to anyone who can hire or represent you or otherwise further your career.

## **EVERY DAY**

Spend if only 5 minutes working on your career.

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